

Vendor Contracting

Attorneys

Adam Carter Rose

Our clients are often presented with unfavorable contracts from medical equipment providers, billing companies, electronic health record facilitators, IT contractors, and other vendors. We review, negotiate, revise and draft these contracts in an effort to more carefully define the services provided, create meaningful performance standards, and limit liability and indemnification provisions. Our experience with these issues gives us insight into commercially reasonable industry standards, allowing us to work with vendors to close deals quickly and efficiently.